PAUS:375 Intro to Public Sector Mgmt (3 Credits)
Prerequisite: Sophomore or greater standing. Introduces the principles, structures and people in the public sector. Addresses responsibilities and management of public services by government and civic non-profit agencies. (Formerly 3980:375)

PAUS:380 Budget Politics (3 Credits)
Prerequisite: Sophomore or greater standing. Introduces the politics and history of public budgeting for federal, state and local governments. Considers legislative and executive practices and democratic aspects of budgeting. (Formerly 3980:380)

PAUS:412 National Urban Policy (3 Credits)
Prerequisite: Sophomore or greater standing. Examines major federal policies that relate to urban problems in regard to policy-making processes, implementation, and impact on local governments. (Formerly 3980:412)

PAUS:416 Personnel Management in the Public Sector (3 Credits)
Prerequisite: 42 credit hours or sophomore standing. Fundamental issues and principles of public sector personnel administration, including recruitment, selection, training, motivation, supervision, evaluation, labor relations and affirmative action. (Formerly 3980:416)

PAUS:417 Leadership and Decision-Making (3 Credits)
Prerequisite: 42 credit hours or sophomore standing. Examines the context of public sector management including relevant organizational theories, strategic management and planning for leading local government and non-profit organizations. (Formerly 3980:417)

PAUS:418 Citizen Participation (3 Credits)
Prerequisite: Sophomore or greater standing. This course considers the fundamental theory background, techniques and issues of citizen participation in urban management and policy making. (Formerly 3980:418)

PAUS:419 Community Organizing (3 Credits)
Prerequisite: 42 credit hours or sophomore or greater standing. The course examines the evolution and influence of neighborhood, community and "grass-roots" organizations on public policy-making in urban areas. (Formerly 3980:419)

PAUS:426 Grantsmanship (3 Credits)
Prerequisite: Sophomore or greater standing. Considers the process and techniques of the grant-seeking and awarding processes. Emphasizes public funding opportunities for local government and nonprofit agencies. (Formerly 3980:426)

PAUS:427 Cultural Competence in the Public Sector (3 Credits)
Prerequisite: 42 credit hours or sophomore standing. Considers how public and non-profit managers can effectively communicate and provide services to culturally diverse individuals. Addresses management issues related to social stratification system. (Formerly 3980:427)

PAUS:443 Introduction to Public Policy (3 Credits)
Prerequisite: Sophomore or greater standing. Considers how public managers need to understand models of public policy formulation. Covers major policy issues and the analysis of policy implementation and policy impacts. (Formerly 3980:443)

PAUS:451 Introduction to City Management (3 Credits)
Prerequisite: 42 credit hours or sophomore or greater standing. Examines the historic role of city management in professionalizing local government operations; examines current responsibilities and trends in the practice of city management and leadership. (Formerly 3980:451)

PAUS:462 Fundraising and Resource Management (3 Credits)
Prerequisites: PAUS 463 and sophomore or greater standing. Examines alternative methods of fundraising and unique resource management challenges and opportunities of non profit organizations. (Formerly 3980:462)

PAUS:463 Non-profit Management (3 Credits)
Prerequisite: Sophomore or greater standing. Examines fundamental principles of non-profit organizations. Considers unique concerns of their operation environment, resource development, leadership, and management processes and aspects of volunteerism. (Formerly 3980:463)

PAUS:473 Computer Applications in Public Organizations (3 Credits)
Prerequisite: Sophomore or greater standing. Introduces microcomputer applications used in public organizations and includes data bases, data entry, web pages, report writing, graphical presentation and spreadsheets. (Formerly 3980:473)

PAUS:480 Special Topics in Public Management (3 Credits)
Prerequisite: Sophomore or greater standing. Opportunity to study current issues and specialized topics in public management, non-profit management or public policy analysis. May be repeated with change in topic for a total of 9 credits. (Formerly 3980:480)